

Schwab's Silly Advice (March 31, 1901)

Since President Schwab of the steel trust was reported as receiving a salary of a million dollars a year, he has been besieged by reporters to reveal the secret of his success, that other ambitious workingmen may follow in his footsteps. The steel president stuffed his interviewers with all kinds of silly advice to workingmen. The precise formula was given to enable every one of them to make himself worth a million, more or less, to his employer.

But the real secret was not disclosed. Here it is: If you want to go to the top you must "stand in" with the boss and play the role of informer and sneak on your fellow workingmen. Don't join the union; but if you do, keep the boss advised of what is going on, especially if trouble is brewing. Don't object to wage reductions, but thankfully accept what you receive and be grateful that you are allowed to work at all. In case of a strike, stand by the company and do all you can to defeat your comrades. Vote the company's ticket, wear the company's collar and be proud of it, and you will become more and more valuable to the company, just as Schwab did by pursuing the same unmanly sneaking policy.

Hundreds of railroad and shop employees who obtained their "promotions" in this way know that such qualities are essential to "success."

Published as part of "Capitalist Cracksmen a Modern 'Benefactor,'" in *Social Democratic Herald*, vol. 3, no. 42, whole no. 144 (April 6, 1901), pg. 1.